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Residential Review: Metro Portland, Oregon

February 2016 Reporting Period

February Residential Highlights

February brought more strong activity across the board to the Portland metro area. Closed sales (1,813) cooled slightly (-2.5%) compared to January 2016 (1,859) but were still 10.0% ahead of the 1,648 closings posted in February 2015. It was the strongest February for closings in the area since 2007, when 1,899 were recorded for the month.

Pending sales (2,786) ended 9.9% ahead of February 2015 (2,534) and 24.2% ahead of January 2016 (2,243). Again, this was the strongest February for accepted offers since 2007, when 2,834 offers were accepted for the month.

New listings, at 2,896, rose 15.0% above January 2016 (2,519) and fared just slightly better than February 2015 (2,884), rising 0.4%.

Inventory in the Portland metro area remained stable in February, sitting at 1.8 months. Total market time rose by three days in the same period, landing at 60 days. There are currently a total of 3,226 active residential listings in the Portland metro area.

Average and Median Sale Prices

Comparing the average price of homes in the twelve months ending February 29th of this year (\$357,500) with the average price of homes sold in the twelve months ending February 2015 (\$333,700) shows an increase of 7.1%. In the same comparison, the median has increased 7.8% from \$287,500 to \$310,000.

| Inventory in Months* | | | | | | | | | | | | | |
|----------------------|------|------|------|--|--|--|--|--|--|--|--|--|--|
| | 2014 | 2015 | 2016 | | | | | | | | | | |
| January | 4.1 | 3.4 | 1.8 | | | | | | | | | | |
| February | 3.9 | 3.0 | 1.8 | | | | | | | | | | |
| March | 3.1 | 1.9 | | | | | | | | | | | |
| April | 2.8 | 1.8 | | | | | | | | | | | |
| May | 2.8 | 1.7 | | | | | | | | | | | |
| June | 2.8 | 1.6 | | | | | | | | | | | |
| July | 2.9 | 1.7 | | | | | | | | | | | |
| August | 3.0 | 1.9 | | | | | | | | | | | |
| September | 3.1 | 1.9 | | | | | | | | | | | |
| October | 2.8 | 1.8 | | | | | | | | | | | |
| November | 3.2 | 2.0 | | | | | | | | | | | |
| December | 2.3 | 1.2 | | | | | | | | | | | |

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +7.1% (\$357,500 v. \$333,700) Median Sale Price % Change: +7.8% (\$310,000 v. \$287,500)

For further explanation of this measure, see the second footnote on page 2.

| Portland Metro Residential Highlights | | New Listings | Pending Sales | Closed Sales | Average Sale Price | Median Sale Price | Total Market Time | |
|---|--------------|-----------------|------------------|-----------------|-----------------------|----------------------|-------------------------|--|
| | February | 2,896 | 2,786 | 1,813 | 364,900 | 315,000 | 60 | |
| 2016 | January | 2,519 | 2,243 | 1,859 | 355,500 | 310,000 | 57 | |
| | Year-to-date | 5,440 | 4,932 | 3,749 | 359,700 | 314,500 | 58 | |
| 015 | February | 2,884 | 2,534 | 1,648 | 328,000 | 285,000 | 81 | |
| 20 | Year-to-date | 5,685 | 4,724 | 3,181 | 327,700 | 280,000 | 81 | |
| <u>o</u> | February | 0.4% | 9.9% | 10.0% | 11.3% | 10.5% | -25.8% | |
| Change | Prev Mo 2016 | 15.0% | 24.2% | -2.5% | 2.6% | 1.6% | 5.3% | |
| | Year-to-date | -4.3% | 4.4% | 17.9% | 9.8% | 12.3% | -28.5% | |

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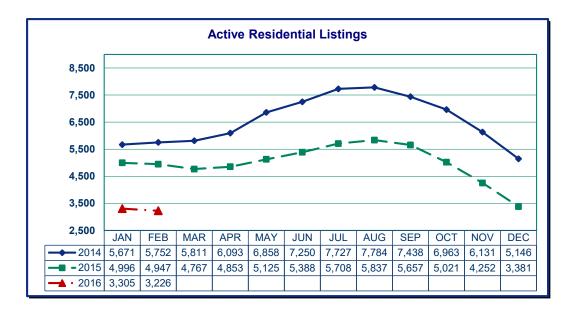
Portland Metropolitan Area, Oregon

| | | RESIDENTIAL | | | | | | | | | | | | | CON | MERCIAL | ı. | _AND | MUI | LTIFAMILY | |
|----------------------------|-----------------|---------------|---------------------------|---------------|---|--------------|--------------------|--------------------------------|--------------|---------------|-----------------------------|--------------|--------------------|-------------------|---------------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|
| | | Current Month | | | | | | Year-To-Date | | | | | | | Year-To-Date | | Year-To-Date | | Year-To-Date | | |
| | Active Listings | New Listings | Expired.Canceled Listings | Pending Sales | Pending Sales 2016 v. 2015 ¹ | Closed Sales | Average Sale Price | Total Market Time ³ | New Listings | Pending Sales | Pending Sales 2016 v. 2015¹ | Closed Sales | Average Sale Price | Median Sale Price | Avg. Sale Price % Change² | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price |
| N Portland | 89 | 109 | 22 | 92 | -4.2% | 68 | 362,800 | 41 | 209 | 181 | -8.1% | 128 | 361,800 | 337,500 | 15.7% | 4 | 1,037,500 | 5 | 153,000 | 6 | 509,000 |
| NE Portland | 179 | 249 | 32 | 237 | 19.7% | 160 | 380,100 | 44 | 465 | 447 | 9.3% | 327 | 369,300 | 325,000 | 7.8% | 4 | 575,000 | 2 | 555,000 | 17 | 417,300 |
| SE Portland | 250 | 320 | 32 | 327 | 18.1% | 215 | 334,300 | 47 | 580 | 583 | 10.2% | 462 | 331,300 | 285,000 | 9.1% | 7 | 309,900 | 12 | 155,300 | 23 | 571,300 |
| Gresham/ Troutdale | 256 | 191 | 29 | 209 | 5.6% | 131 | 277,200 | 62 | 383 | 379 | 9.2% | 302 | 277,500 | 260,000 | 9.9% | 3 | 394,700 | 8 | 138,400 | 10 | 265,900 |
| Clackamas Milwaukie/ | 330 | 236 | 39 | 220 | 15.2% | 163 | 372,300 | 71 | 447 | 394 | 6.5% | 316 | 358,700 | 331,000 | 9.2% | 1 | 701,000 | 25 | 145,500 | 2 | 385,500 |
| Oregon City/ | 263 | 180 | 23 | 184 | 50.8% | 93 | 353,400 | 72 | 348 | 309 | 28.2% | 198 | 358,200 | 317,000 | 11.2% | - | - | 14 | 220,500 | 2 | 614,500 |
| Lake Oswego/ West Linn | 260 | 185 | 36 | 147 | -1.3% | 99 | 577,500 | 92 | 336 | 256 | 1.2% | 184 | 551,200 | 441,000 | 3.2% | - | 1 | 12 | 441,200 | 1 | 340,400 |
| W Portland | 313 | 278 | 55 | 249 | -11.7% | 165 | 487,100 | 56 | 524 | 432 | -12.6% | 333 | 505,000 | 421,500 | 6.7% | 1 | 410,000 | 6 | 377,000 | 10 | 656,900 |
| NW Wash Co. | 135 | 137 | 33 | 127 | 0.0% | 102 | 456,600 | 39 | 262 | 231 | 1.8% | 193 | 456,700 | 415,000 | 5.3% | 2 | 97,700 | 2 | 271,000 | | - |
| Beaverton/ Aloha | 145 | 285 | 35 | 311 | 13.1% | 174 | 302,700 | 38 | 532 | 509 | 0.6% | 380 | 305,400 | 282,100 | 7.3% | 2 | 193,000 | 3 | 48,000 | 2 | 470,000 |
| Tigard/ Wilsonville | 314 | 259 | 37 | 246 | 15.5% | 137 | 366,600 | 55 | 522 | 415 | -0.5% | 296 | 371,200 | 342,500 | 9.5% | - | - | 10 | 368,700 | 2 | 294,000 |
| Hillsboro/ Forest Grove | 183 | 195 | 26 | 184 | -4.2% | 121 | 335,500 | 64 | 346 | 332 | -1.2% | 266 | 316,400 | 288,500 | 8.4% | 2 | 296,300 | 11 | 389,100 | 4 | 247,300 |
| Mt. Hood | 64 | 23 | 6 | 16 | 77.8% | 8 | 235,600 | 73 | 37 | 29 | 45.0% | 21 | 233,800 | 235,300 | 2.6% | _ | - | 4 | 65,000 | _ | - |
| Columbia Co. | 142 | 66 | 22 | 74 | -1.3% | 69 | 208,600 | 90 | 131 | 143 | 5.9% | 125 | 227,200 | 224,900 | 7.5% | 2 | 92,500 | 16 | 67,500 | 3 | 183,300 |
| Yamhill Co. | 303 | 183 | 31 | 163 | 25.4% | 108 | 281,600 | 105 | 318 | 292 | 20.2% | 218 | 271,100 | 246,500 | 8.7% | 4 | 811,300 | 9 | 197,600 | 9 | 229,800 |

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares February 2016 with February 2015. The Year-To-Date section compares 2016 year-to-date statistics through February with 2015 year-to-date statistics through February.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (3/1/15-2/29/16) with 12 months before (3/1/14-2/28/15).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



ACTIVE RESIDENTIAL LISTINGS

PORTLAND, OR

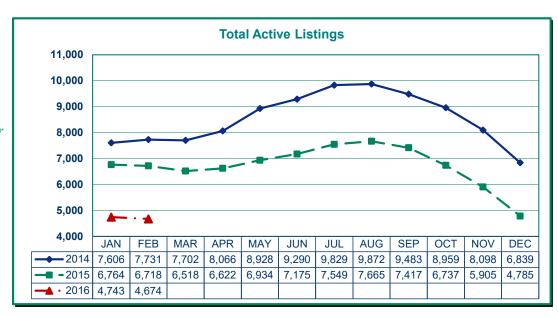
This graph shows the active residential listings over the past three calendar years in the greater Portland,

Oregon metropolitan area.

LISTINGS

PORTLAND, OR

This graph shows the total active listings over the past three calendar years in the greater Portland, Oregon metropolitan area.

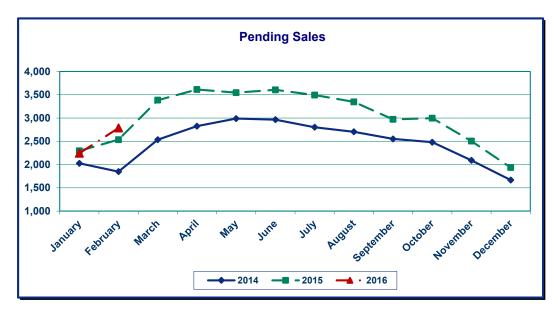




NEW LISTINGS

PORTLAND, OR

This graph shows the new residential listings over the past three calendar years in the greater Portland, Oregon metropolitan area.



PENDING LISTINGS

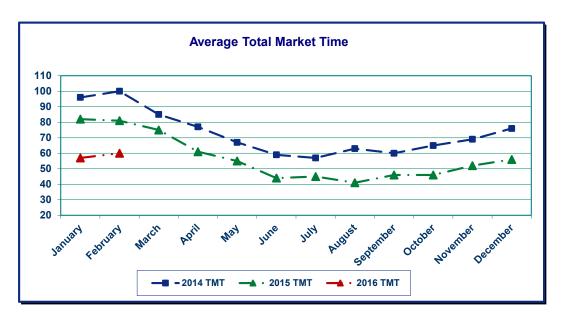
PORTLAND, OR

This graph represents
monthly accepted offers
in the Portland, Oregon
metropolitan area over
the past three calendar
years.

CLOSED SALES PORTLAND, OR

This graph shows the closed sales over the past five calendar years in the greater Portland, Oregon metropolitan area.





DAYS ON MARKET

PORTLAND, OR

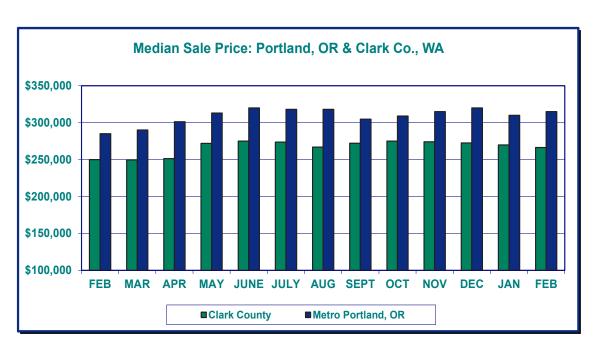
This graph shows the average market time for sales in the Portland,

Oregon metropolitan area over the past three calendar years.



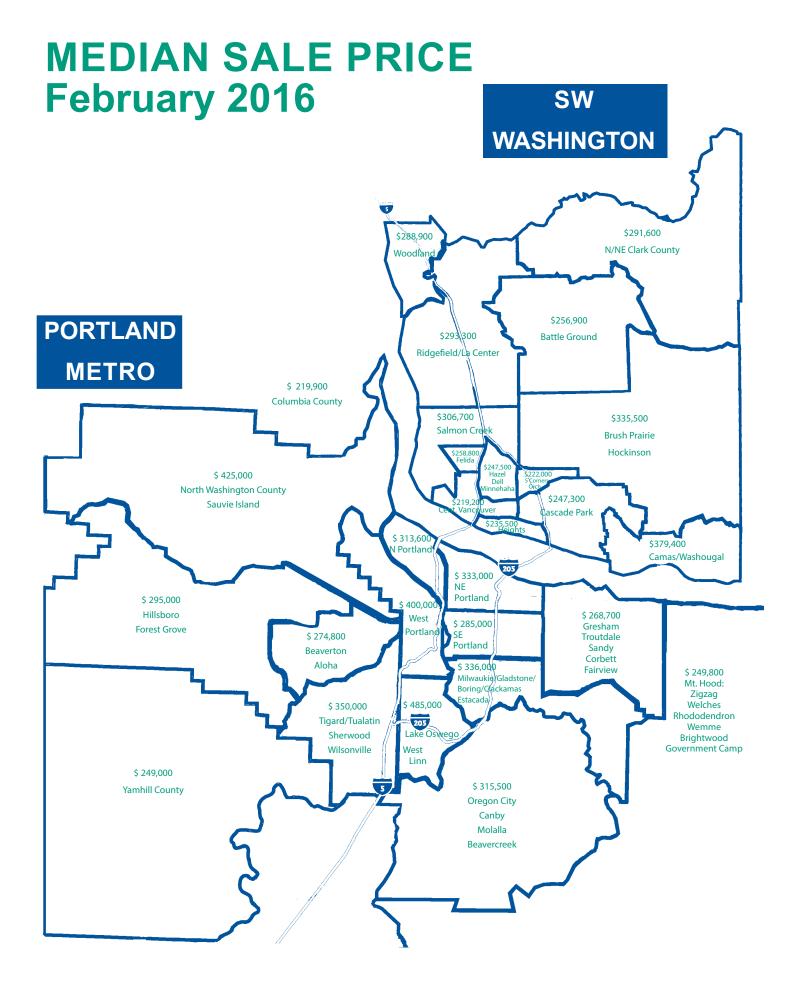
This graph represents the average and median sale price for all homes sold in the Portland, Oregon metropolitan area.





MEDIAN SALE PRICE PORTLAND, OR

This graph shows the median sale price over the past 12 months in the greater Portland, Oregon, metropolitan area and Clark County.





ACTIVE & CLOSED CONDOS

PORTLAND, OR

This graph shows the number of active and closed condos in the Portland, Oregon, metropolitan area.

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The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

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MEDIAN SALE PRICE CONDOS

PORTLAND, OR

This graph represents the median sale price for all condos sold in the last three calendar years in the Portland, Oregon metropolitan area.





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